WINTER 2003

The Army ACQUISITION & TECHNOLOGY WORKFORCE NEWSLETTER

From the Desk of COL Fuller

Each day is an opportunity for us as individuals to grow and make a difference on our jobs as well as in our communities. This year, we should all make a resolution to take advantage of each day we have to form successful relationships with the warfighter, enhance our skills through courses at the Defense Acquisition University and Acquisition Support Center (ASC) events, and play an active role in expanding the Acquisition & Technology Workforce (A&TWF) through recruitment programs. For questions regarding training opportunities, please check out the Career Management section of our Web site at http://asc.rdaisa.army.mil. For recruitment efforts, contact your regional ASC Customer Support Office. Their information can also be found on our Web site under Regional Office Web sites.

The briefings that were presented at our 2003 conference in February are now available for your viewing on the ASC Web site. I would like to personally thank the co-hosts of this event, CECOM and Ft. Monmouth, for helping to make this such a successful experience. A special thanks also goes out to MG Russ, Mr. Edward Elgart and the Northeast Region Customer Support Office for all their efforts in coordinating this conference. Included in this issue is a recap of the conference. Be sure to read it and capture some of the highlights.

This summer, we will host the "by-invitation-only" 2003 Acquisition Senior Leader's Conference, August 12-14, at Ft. Lewis, Washington. The theme for this event is "Army Acquisition Corps – Strengthening Our Link with the Warfighter." More information about this event will be posted to the ASC Web site as soon as it is available.

Make sure that you review the U.S. Army Acquisition Workforce Campaign Plan on the ASC Web site. This is a living document that will evolve regularly to meet the requirements of the acquisition workforce and the warfighter. For comments or suggestions, please contact MAJ Marko Nikituk at marko.nikituk@asc.belvoir.army.mil. Also, check out our next issue, which will be posted in June, for more information about events, career opportunities and ASC news.

Mary Fuller
Colonel, SC
Director
Acquisition Support Center

Click on the Link!

If you see a Web site you'd like to visit – JUST CLICK THE LINK and you will go directly to the site.

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Volume 5, Number 6
The *Army Acquisition & Technology Workforce* newsletter is an online publication developed by the Army Acquisition Support Center (ASC) for the U.S. Army Acquisition and Technology Workforce. It is only available online on the ASC Web site, http://asc.rdaisa.army.mil.

Army Acquisition Support Center Names Philip Brandler ACMA of the Year

Philip Brandler received the Acquisition Career Management Advocate (ACMA) of the Year award for 2002 at the Acquisition Support Center's (ASC) 2003 Army Acquisition Workforce Conference in Atlantic City, NJ (February 11-12, 2003). Brandler is the director of the Natick Soldier Center at the U.S. Army Soldier and Biological Chemical Command (SBCCOM) in Natick, Mass., and an ACMA for this location.

"My primary goal as an ACMA is to create and foster a climate where support and enthusiasm for Army Acquisition Corps goals prosper and thrive," said Brandler. "Having this award bestowed upon me is a tribute to the Natick workforce as they continually strive to be the best acquisition professionals possible. They deserve the kudos even more than I."

Presented this year by Mr. Claude M. Bolton Jr. assistant secretary of the Army for acquisition, logistics and technology, and COL Mary Fuller, director of ASC, the ACMA of the Year award recognizes senior acquisition leaders who have made significant contributions to the acquisition field. These contributions have also resulted in the advancement of the Army Acquisition and Technology Workforce's programs and initiatives.

In addition to his responsibilities at SBCCOM, Brandler serves on several distinguished boards and committees, including the Warrior Systems Technology Base Executive Steering Committee, where he is the chair, and the Army Research Laboratory Board of Directors. His educational achievements include a bachelor's degree in physics from Columbia University, a master's degree in physics from Brown University and masters' degrees in industrial engineering/operations research and business administration from Northeastern University.

Mr. Claude M. Bolton Jr. (left) and COL Mary Fuller (right) present Mr. Philip Brandler (center) with the ACMA of the Year Award

ASC Wraps Up Another Successful Army Acquisition Workforce Conference

The Acquisition Support Center (ASC), in conjunction with CECOM and Ft. Monmouth, held the 2003 Army Acquisition Workforce Conference, February 11-12, in Atlantic City, NJ at the Trump Marina Hotel. Honored guest speakers at this event included Mr. Michael Wynne, principal deputy undersecretary of defense for acquisition, technology and logistics; Mr. Claude M. Bolton Jr., assistant secretary of the Army for acquisition, logistics and technology, and the Army acquisition executive; MG William H. Russ, commanding general of the Communications and Electronics Command; and COL Mary Fuller, director of ASC and the Army's deputy director of acquisition career management. The theme for the event this year was "Reenergizing & Revitalizing the A&TWF."

"This was our most successful workforce conference to date," said Fuller. "All of the speakers were well prepared and delivered timely messages that we all needed to hear. I am already looking forward to the next conference."

Mr. Claude M. Bolton Jr.

This "by-invitation-only" event was jam packed with an informative general session, five dynamic workshops each day and two working luncheons that featured COL Fuller and Mr. Richard K. Sylvester, assistant deputy under secretary of defense for Systems Acquisition in the Office of the Deputy Under Secretary of Defense for Acquisition Reform, as speakers. The workshop topics focused on the "Army Acquisition Workforce Campaign Plan," "Planning for the Future Workforce," "Defense Acquisition University/Acquisition Education Training and Experience Updates," "ASC Communicating Openly and Effectively," and "PM Post Utilization Task Force." The presenters at this event included LTC Peggy Carson from the U.S. Army Total Personnel Command; Mr. Kevin Maisel, LTC Edison Hammond, MAJ Marko Nikituk, and Mr. Randy Williams from ASC, Ms. Peggy Mattei from the Office of the Secretary of Defense and Mr. Larry McDonald from BRTRC, Inc. The more than 150 attendees were also given the opportunity to submit questions and concerns to COL Fuller for her to address during her working luncheon.

"We received some great feedback from the attendees about the workshops and the presenters. This was very important, as we wanted to make sure that the attendees were getting something beneficial out of this conference," said Kelly Terry, director of ASC's Northeast Region Customer Support Office. "This conference is for the Army's acquisition professionals therefore, their issues need to be addressed first and foremost."

In addition to the workshops and special guest presentations, ASC presented the Acquisition Career Management Advocate (ACMA) of the Year Award for 2002 to Mr. Philip Brandler. Brandler is the director of the Natick Soldier Center at the U.S. Army Soldier and Biological Chemical Command (SBCCOM) in Natick, Mass., and an ACMA for this location. Previous recipients of this award include Mr. Glen Buttrey (2000), Ms. Toni Gaines (1999) and Mr. Edward Elgart (1998).

A special session on February 13 catered to ASC's Acquisition Career Managers (ACMs) and Career Management Support Specialists (CMSSs). The participants had an opportunity to discuss issues and concerns directly with COL Fuller, and listen to a variety of presentations focusing on the "Army Acquisition Qualification Course," "Career Acquisition Personnel & Position Management," "Assimilation Data Recap" and "Career Development Tools & Army Training Requirements and Resources System (ATRRS) Demonstration."

The briefings presented at this event are currently available on the ASC Web site at http://asc.rdaisa.army.mil. A Frequently Asked Questions document, based on the questions answered during COL Fuller's luncheon, is scheduled to be posted soon.

Regional Focus: National Capital and Central Regions (NCR)

Washington, DC Metropolitan Area; Aberdeen Proving Ground, MD; Rock Island, IL

Clarification

In the Fall 2002 issue of A&TWF, the Acquisition Career Experience (ACE) program was incorrectly referred to as a program managed through the Acquisition Support Center's (ASC) NCR Customer Support Office (CSO). The ACE program is implemented regionally through the Regional CSOs (National Capital, Southern and Western, and Northeast). If you are interested in obtaining more information about this program, please visit the ASC homepage for contact information. Points of contact for each region can be found in the Regional Office Web site section.

NCR Career Management Site Visits

The Army acquisition professional enjoys many challenges and rewarding opportunities during the course of their acquisition career. Paramount to being ready to assume these challenges is being well prepared. The NCR CSO believes that a sound approach to a rewarding acquisition career involves effective career management. With this in mind, the NCR CSO is pleased to offer on-site career management visits to all organizations in the NCR. The on-site career management visit is designed to help underscore the importance of managing the acquisition career and to broaden knowledge of the many opportunities available to the acquisition professional. On-site career management visits also afford the Acquisition & Technology Workforce (A&TWF) a chance to hear the latest acquisition initiatives and participate in career management workshops. Additionally, the visits allow the workforce member to speak personally to their Acquisition Career Manager (ACM) about specific concerns that address individual acquisition career needs.

The NCR CSO offers several options for a career management on-site visit. The popular Acquisition Overview and interactive workshops are often requested. The NCR CSO staff is pleased to work with organizations to tailor an on-site career management visit that meets the needs of that organization. The Acquisition Overview is a comprehensive brief that focuses on requirements and opportunities for all A&TWF members. Many organizations find this brief particularly enlightening as it touches upon most of the important acquisition initiatives. Smaller interactive workshops are designed to discuss the "nuts and bolts" of career management. Workshop topics include "Managing the Acquisition Career Record Brief" and "Navigating the Individual Development Plan." This interactive forum allows the ACMs to go into greater detail on any given subject and participants are encouraged to get involved and ask questions. We have found that this makes training both hands-on and meaningful. Organizations are also encouraged to custom design their on-site career management visit based on their specific organizational and workforce needs. The following topics are addressed in the brief and workshops, and can be custom tailored in a variety of ways:

- Acquisition Career Record Brief (ACRB)
- Individual Development Plan (IDP)
- Defense Acquisition University (DAU) Quotas
- Continuous Learning (CL) Cycles
- Continuous Learning (CL) Points
- Acquisition Position List (APL)
- Fulfillment Equivalency
- Acquisition and Leadership Training
- Certification Requirements and Procedures
- Applying for Boards
- Acquisition Education, Training and Experience (AETE) Opportunities
- Army Tuition Assistance Program (ATAP)
- Competitive Development Group (CDG)

NCR Career Management Site Visits continued on page 5

Regional Focus: National Capital and Central Regions (NCR)

Washington, DC Metropolitan Area; Aberdeen Proving Ground, MD; Rock Island, IL

NCR Career Management Site Visits, continued from page 5

Senior Service College
Corps Eligibility
Army Acquisition Corps (AAC) Membership

In addition, the ACMs are available to meet individually with the workforce in one-on-one counseling sessions. This allows the A&TWF member the opportunity to discuss specific items of interest relevant to their unique acquisition career experience.

Career management is important to both the individual and the organization, and is key to both career development and professionalism within the A&TWF. An on-site career management visit is a great tool to help achieve both. Continuous learning points are applicable for this training. Should your organization desire to host a career management on-site visit, please contact the NCR CSO at 703-704-0126 or visit our link on the ASC Web site at http://asc.rdaisa.army.mil for a complete listing of the staff who will be pleased to assist you with scheduling this opportunity.

Upcoming Courses on the Central Region Training Schedule

Two types of training are offered within the Central Region – on-site regional training and on-site Defense Acquisition University (DAU) courses. When there is a strong need for a particular course, DAU tries to obtain a local offering. The schedule for their local offerings in Rock Island, IL, building 56 is below.

March 2003

10-14	ACQ 201, Intermediate Systems Acquisition
17-21	LOG 201B, Intermediate Acquisition Logistics
24-28	LOG 204, Configuration Management

April 2003

7-11	ACQ 201, Intermediate Systems Acquisition
21-May 2	CON 204, Intermediate Contract Pricing
14-18	LOG 205, Provisioning

May 2003

12-16	ACQ 201, Intermediate Systems Acquisition
5-9	LOG 204, Configuration Management

DAU Course descriptions can be found in the DAU catalog at http://www.dau.mil/catalog/default.asp. *Registration information can be found on DAU's Web site,* www.dau.mil *under Registrar.*

Regional Focus: Southern and Western Regions

Huntsville, AL; White Sands Missile Range, NM

1st Annual Acquisition Technology and Education Exposition

The Defense Acquisition University (DAU), Southern Region, held the 1st Annual Acquisition Technology and Education Exposition on January 28, 2003 in Huntsville, AL. The conference attracted 200 Huntsville area leaders from industry, government, military and academia. This day-long event included seven sessions focusing on "Who is DAU?," "The Transformation of DAU-South," "DoD 5000 Series Changes," "Sustainment Systems Technical Support," "Cost Risk Analysis Tool" and "The Aviation Technology Assessment and Transition Process." Presenters included COL Ronald Flom, MAJ Hal Ernest, Mr. James McCullough, Mr. Jerry Davis, Mr. Marshall Eubanks, Mr. Bruno Wengrowski, Mr. Steve Parker and Mr. Robert Brown.

"The 1st Annual Acquisition Technology and Education Expo was a monumental success," said Maxine Maples-Kilgore, director of the Acquisition Support Center's Southern Region Customer Support Office. We look forward to continuing our close relationship with DAU in providing top quality training and leadership opportunities for the Southern Region workforce."

The Expo also drew 45 exhibitors from the military, government, industry and academic communities. Check out the Southern and Western Regions section on the Acquisition Support Center's Web site, http://asc.rdaisa.army.mil, for more information about upcoming events in this region.

Regional Training Announcement

The Southern Region, in coordination with the Office of Personnel Management (OPM) and the U.S. Space and Rocket Center (SRC), is hosting a training course titled "Leadership for Critical Times – Mission to the S.T.A.R.S. (Scientific Task Force of Americans Residing in Space). Two sessions are scheduled this year and will take place April 7-8 and May 27-28 at the SRC in Huntsville, AL from 7:15AM-6:30PM. The instructors include professional faculty members from OPM and SRC. Participation from the Northeast Region and ASC is expected for the first session.

The objective of this course is to promote leadership and the importance of teamwork in a unique learning environment. It embraces the Army Acquisition Corps Leadership Competencies of problem solving, decisiveness, accountability, interpersonal skills, oral communication, resilience and human resource management. Participants will be awarded 22 continuous learning points.

A total of 64 acquisition professionals will receive this unique training opportunity.

For more information about this training course and/or an application, please contact the appropriate individual below or visit the Southern and Western Regions section of the ASC Web site:

Ms. Bonnie Stewart (PEO Aviation, PEO Tactical Missiles, Corps of Engineers, RTTC, TMDE, LOGSA, PEO STRI at Huntsville) – bonnie.stewart@amd.army.mil

Ms. Sharon Clodfelter (AMRDEC) – sharon.clodfelter@amd.army.mil

Ms. LaVerne Kidd (IMMC, CIC, LAISO) – laverne.kidd@amd.army.mil

Ms. Alexis Holden (SMDC, PEO AMD) – alexis.holden@amd.army.mil

Regional Focus: Southern and Western Regions

Huntsville, AL; White Sands Missile Range, NM

Kudos to…

Rick Turner, a member of the Army Acquisition Corps, was recognized last fall as one of the Army Materiel Command's (AMC) top 10 personnel of the year for 2001. Turner, the deputy executive director of the Integrated Materiel Management Center, was the only honoree from the Aviation and Missile Command. Turner was awarded a plaque from LTG Paul Kern, which was presented by MG Larry Dodgen, commander of the U.S. Army Missile Command at Redstone.

Upcoming Huntsville On-site Training Courses

All courses take place at 6767 Old Madison Pike, Building 7, Huntsville, Alabama.

March 2003

3-7	PQM 201B Intermediate Production, Quality and Manufacturing
	TST 202 Intermediate Test and Evaluation
17-21	PQM 212 Market Research
31- April 4	CON 244 Construction Contracting
	CON 333 Management for Contracting Supervisors
	LOG 304 Configuration Management

April 2003

7-11	ACQ 201B Intermediate Systems Acquisition
	LOG 304 Exec Acq Logistics Management
	PQM 202 Commercial & Non Dev Item Acq
7-18	CON 234 Contingency Contracting
	SAM 201 Intermediate Software Acquisition Management
21-25	CAR 805 Contemporary Approaches to ACQ Reform
21-May 9	CON 202 Intermediate Contracting
28-May 9	CON 101 Shaping Business Arrangements

May 2003

5-9	CON 104B Principles of Contract Pricing
12-16	ACQ 201B Intermediate Systems Acquisition
	CON 333 Management for Contracting Supervisors
12-23	BCF 101 Fundamentals of Cost Analysis
1-23	LOG 201B Intermediate Acquisition Logistics

For more information regarding registration for these courses, please contact Christi Gourley at 256-722-1100.

Regional Focus: Northeast and Central Regions

Fort Monmouth, Picatinny Arsenal, NJ; Natick, MA; Detroit, MI

Welcome New Employees!

The Northeast Region welcomed two new employees this year. Please contact them to introduce yourselves and welcome them to the ASC family.

Sandra Duerinck-Ribón, new to the Northeast Region acquisition staff, joined as a career management support specialist at Ft. Monmouth in January. Before joining the Northeast Region, Duerinck- Ribón was an administrative officer in PEO C3T. Her responsibilities included acting as the PEO's security manager and training coordinator. She also received her associate's degree in business administration and PC support with networking. ASC staff can reach her at (732) 427-1695, DSN: 987-1695, sandra.duerinck-ribon@mail1.monmouth.army.mil.

Sandra Duerinch-Ribón

Julie Mulhall, also new to the Northeast Region acquisition staff, has joined as an administrative assistant. She will be working with Diane Nyren at the Natick site. Her responsibilities include assisting with Acquisition Career Record Brief updates, data entry, tracking certifications and other A&TWF information for the New England acquisition workforce, and many other special projects relative to career development for the Northeast Region. Mulhall is currently pursuing a degree in criminal justice at Becker College in Worcester, Mass. ASC staff can reach her at (508) 233-4899, DSN 256-4899, julie.mulhall@natick.army.mil.

Julie Mulhall

Acquisition Support Center News Briefs

Kudos to…

LTC Greg Fritz, chief of staff for the Acquisition Support Center (ASC), is being promoted to the position of project manager Soldiers, Sensors and Equipment within PEO Soldier at Ft. Belvoir. Prior to his position with ASC, LTC Fritz served as the director of Information Management for the Army G-1. He also served as the product manager for the All Source Analysis System-Software and as the deputy director of Surveillance and Interceptor Technology for the Ballistic Missile Defense Organization.

Farewell to…

The Acquisition Support Center (ASC) bids a fond farewell to Army AL&T editor-in-chief Harvey Bleicher. Bleicher, who officially retired on March 3, participated and led the production of this exceptional publication for more than 30 years. He will be extremely missed by the entire staff of ASC. Debbie Fisher, executive editor of Army AL&T, is taking over as the point of contact for authors and subscribers. Her contact information is debbie.fischer@us.army.mil, 703-805-1038.

Acquisition Education, Training & Experience (AETE) Catalog

Now available online! The 2003 version of the Acquisition Support Center's AETE Catalog is now on ASC's Web site. Keep checking the site for updates to this unique educational tool designed just for the acquisition professional. Questions about the catalog may be directed to Mr. Randy Williams in ASC's Career Management Division, randy.williams@us.army.mil, 703-704-0102.

Career Management Handbook

Coming Soon! The 2003 Career Management Handbook is also on its way to the ASC Web site. Visit the site often to catch the posting of this important career advancement handbook. Questions about the Career Management Handbook may be directed to Ms. Patricia Hopson in ASC's Career Management Division, patricia.hopson@us.army.mil, 703-704-0108.

Quarterly Inspiration...

"Our country is in a great contest of will and purpose. We're being tested. In times of crisis, we will act decisively. And in times of calm, we'll be focused and patient and relentless in our pursuit of the enemy. That's what we owe the American people."

President George W. Bush at Ft. Hood, TX

Ribbon Cutting Ceremony for Acquisition Support Center's Customer Support Office, Warren MI

Submitted by Robert Sivalelli
Acquisition Career Manager
Warren, MI

On January 30, 2003, the Acquisition Support Center's Customer Support Office (ASC CSO) at the U.S. Army Tank Automotive and Armaments Command (TACOM) in Warren, MI hosted a ribbon cutting ceremony to recognize its new location in building 231, room E180. The ceremony was part of an extensive schedule of events for TACOM's Community Week, January 28-30. Acquisition Career Manager (ACM) Robert Sivalelli introduced the new ASC North Central Acquisition Career Management Advocate (ACMA) Mr. Harry Hallock, who did the honors of cutting the ribbon.

Mr. Robert Sivalelli (right) congratulates Ms. Nancy Deming (left)

During the ceremony Sivalelli discussed several ASC programs, such as the Competitive Development Group (CDG) and the Acquisition Career Experience (ACE) co-op program. Specific examples of participants who have benefited from such programs and who are now giving back to the AAC by acting as proponents in various capacities were introduced.

One such example included Ms. Patricia Plotkowski, who was formally a CDG participant in 1999 and is now a senior operations manager for the Program Executive Office Combat Support and Combat Service Support (PEO CS & CSS). Plotkowski has also recently taken on the duties of a certifying official for the program management career field.

Sivalelli also introduced Mr. Mohammad Shamshaddin, a recent ACE co-op student who graduated in December of 2002 from Oakland University and has been permanently placed by TACOM.

Attendees at the ceremony included Mr. Jerry Chapin, deputy commander; Mr. Gerald Emke, dean of the Defense Acquisition University (DAU) Midwest region; and many other TACOM/PEO Warren senior leaders and training coordinators.

Sivalelli took this opportunity to also present two TACOM employees, Ms. Dorothy Masters and Ms. Nancy Deming, with Army Acquisition Corps coins for their support in helping the CSO relocate. Both Masters and Deming work for the TACOM Learning Center (TLC), an office that has a strong partnership with the ASC CSO.

Suggestion Box

We look forward to receiving your comments and suggestions regarding this newsletter. If you have articles, updates or suggestions on how to improve this, your newsletter, please e-mail or mail your information to the address below.

If you would like to receive notification via e-mail when each issue of *Acquisition & Technology Workforce* is available on the Acquisition Support Center Web site, please e-mail or mail the following information to the address below.

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